



शिक्षण प्रसारक मंडळी, पुणे  
**R. A. Podar College of Commerce & Economics**  
**AUTONOMOUS**  
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**Program Specific Outcomes- BBA (Shipping and Logistics Management)**

<b>Program Specific Outcomes No.</b>	<b>At the end of the program, learners will be able to</b>
PSO 1	Acquire analytical reasoning and identify challenges, and propose innovative solutions.
PSO 2	Acquire reflective reasoning and knowledge in economics, supply chain management, and technology to address logistics challenges.
PSO 3	Acquire communication skills and able to convey to the clients and convey from the clients to the organization.
PSO 4	Empowered through self-directed learning to spearhead a logistics team, devising strategic approaches to enhance shipping processes.
PSO 5	Apply moral and ethical reasoning to uphold environmental sustainability in shipping decisions while adhering to International Maritime Rules and Commercial Laws.
PSO 6	Understand how lifelong learning enables them to evaluate the global implications of logistics choices, including strategies for optimizing routes to minimize environmental impact.
PSO 7	Collaborate with multicultural teams, showcasing teamwork.
PSO 8	Optimize shipping processes using research-related skills and information/digital literacy.
PSO 9	Consider environmental sustainability in shipping decisions, emphasizing scientific reasoning.
PSO 10	Analyse logistics scenarios using analytical reasoning and critical thinking.

**Course Outcomes for courses under BBA (Shipping and Logistics Management)  
Semester I & II**

<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Introduction to Shipping Industry</b>	<b>Course Code: 50101</b>
<b>Course Outcome No.</b>	<b>Course Outcome</b>	<b>Program Outcome mapping</b>
CO 1	Ensures easy understanding of theory and its application. The learner acquires knowledge and insight into recent trends in shipping industry.	PSO 1, PSO 2, PSO 4, PSO 6
CO 2	Enhances a possibility of exploring a career in the shipping industry.	PSO 1, PSO 2, PSO 6, PSO 7, PSO 9, PSO 10
CO 3	Learner acquires knowledge on trade facilitation and appreciates the role of government.	PSO 1, PSO 2, PSO 10

<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Principles of Management</b>	<b>Course Code: 50102</b>
<b>Course Outcome No.</b>	<b>Course Outcome</b>	<b>Program Outcome mapping</b>
CO 1	Ensures easy understanding of theory and its application. The learner acquires knowledge and insight into recent trends in management.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 2	Enhances decision making and managerial skills	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO6, PSO7, PSO8, PSO9, PSO 10
CO 3	Learner acquires knowledge on responsibilities, powers and job profile	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10

<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Business Mathematics</b>	<b>Course Code: 50103</b>
<b>Course Outcome No.</b>	<b>Course Outcome</b>	<b>Program Outcome mapping</b>
CO 1	Learners are able to distinguish the difference between continues, nominal effective rate of interest	PSO 1, PSO 2, PSO 4, PSO 6, PSO 9, PSO 10
CO 2	Learners are able to distinguish between types of an unity and concept of sinking fund	PSO 1, PSO 2, PSO 4, PSO 6, PSO 9, PSO 10
CO 3	Learners are able to distinguish between the concept of calculus in constant function, polynomial function and exponential function	PSO 1, PSO 2, PSO 4, PSO 6, PSO 9, PSO 10
CO 4	Practical application is possible of the theory taught in the class	PSO 1, PSO 2, PSO 4, PSO 6, PSO 9, PSO 10

CO 5	Ease in understanding of forward difference, interpolation difference interpolation audits practical application	PSO 1, PSO 2, PSO 4, PSO 6, PSO 9, PSO 10
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<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Business Communication I</b>	<b>Course Code: 50104</b>
<b>Course Outcome No.</b>	<b>Course Outcome</b>	<b>Program Outcome mapping</b>
CO 1	The learners learn to use statistical tools in PowerPoint presentations	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 2	The learners learn to write letters of enquiry and letters of complaint	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 3	Practical application of preparing flyers and leaflets help the learners demonstrate their creativity	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 4	Nonverbal communication skills of learners is enhanced.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10

<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Foundation Course I</b>	<b>Course Code: 50105</b>
<b>Course Outcome No.</b>	<b>Course Outcome</b>	<b>Program Outcome mapping</b>
CO 1	The successful completion of course will enable the learner to understand factual aspects of Indian society.	PSO 1, PSO 2, PSO 5, PSO 9, PSO 10
CO 2	It will help create awareness and empathy among learners about various issues faced by youth.	PSO 1, PSO 2, PSO 5, PSO 9, PSO 10
CO 3	It will help ingrain social responsibility and participatory approval towards society.	PSO 1, PSO 2, PSO 5, PSO 9, PSO 10

<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Information Technology - I</b>	<b>Course Code: 50106</b>
<b>Course Outcome No.</b>	<b>Course Outcome</b>	<b>Program Outcome mapping</b>
CO 1	The learner has understanding of the concepts related to cyber law and its applications	PSO 1, PSO 2, PSO 4, PSO 5, PSO 6, PSO 9, PSO 10
CO 2	The learner is able to conduct himself/herself with discretion and prudence	PSO 1, PSO 2, PSO 4, PSO 5, PSO 6, PSO 9, PSO 10
CO 3	There is understanding of all concepts related to E Commerce and M-Commerce with relation to IT	PSO 1, PSO 2, PSO 4, PSO 5, PSO 6, PSO 9, PSO 10

<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Economics - I</b>	<b>Course Code: 50107</b>
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Course Outcome No.	Course Outcome	Program Outcome mapping
CO 1	Learners are able to relate to concepts such as opportunity cost, principle, basic economic relations functional relations.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 2	Learners are familiarized with nature of demand call under different markets.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 3	Under production function: short run analysis with law of variable proportions production function with two variable inputs is well understood.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 4	The learners are able to distinguish between different costs concepts such as accounting cause and economic costs, implicit and explicit cost, fixed and variable costs, average and marginal costs.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 5	The learners have a fair view on different market structures such as monopolistic competition and oligopolistic markets.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 6	The learners understand the concepts of cost-oriented pricing method.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10

Program Name: BBA (Shipping and Logistics Management)	Course Name: Geography of Sea Transport	Course Code: 50201
Course Outcome No.	Course Outcome	Program Outcome mapping
CO 1	The learner appreciates the importance of Time zones and International date line.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 2	The learner is acquainted with patterns such as Free Trade Associations and other trading blocks.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 3	There is keen interest in exploring a career as a sea shipping agent.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10

Program Name: BBA (Shipping and Logistics Management)	Course Name: Logistics Management	Course Code: 50202
Course Outcome No.	Course Outcome	Program Outcome mapping
CO 1	The learner understands integrated logistics system.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10

CO 2	The learner is able to distinguish between the different modes of transport and understands Multimodal transportation.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 3	The learner appreciates Single window policy and the role of GOI	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10

<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Business Statistics</b>	<b>Course Code: 50203</b>
<b>Course Outcome No.</b>	<b>Course Outcome</b>	<b>Program Outcome mapping</b>
CO 1	The learners are able to distinguish between different types of data and there is understanding of data presentation	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 2	The learner is able to interpret data using methods for summarizing data assets, including common graphical tools such as box plots, histograms, frequency polygon and ogive curves	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 3	Different types of decision theory and the practical application of the same is well understood	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10

<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Business Communication II</b>	<b>Course Code: 50204</b>
<b>Course Outcome No.</b>	<b>Course Outcome</b>	<b>Program Outcome mapping</b>
CO 1	The learners learn to use statistical tools in power point presentations	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 2	The learners learn to write letters of enquiry and letters of complaint	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 3	Practical application of preparing flyers and leaflets help the learners demonstrate their creativity	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 4	The learners are able to write different types of reports	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10

<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Foundation Course – II</b>	<b>Course Code: 50205</b>
<b>Course Outcome No.</b>	<b>Course Outcome</b>	<b>Program Outcome mapping</b>
CO 1	The learners are familiarized with the concept of LPG	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10

CO 2	The learners are familiarized with the human rights as laid down in the Constitution	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 3	The learners understand the causes of stress and are able to effectively use the theory learned to be able to overcome	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 4	The learners are able to use the coping mechanisms for managing stress at an individual level	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10

<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Information Technology -II</b>	<b>Course Code: 50206</b>
<b>Course Outcome No.</b>	<b>Course Outcome</b>	<b>Program Outcome mapping</b>
CO 1	Solve organization problems, individually and/or in teams, using quantitative, qualitative, and technology-enhanced approaches	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 2	Demonstrate professional communication and behavior.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 3	Apply knowledge of business concepts and functions in an integrated manner.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10

<b>Program Name: BBA (Shipping and Logistics Management)</b>	<b>Course Name: Economics -II</b>	<b>Course Code: 50207</b>
<b>Course Outcome No.</b>	<b>Course Outcome</b>	<b>Program Outcome mapping</b>
CO 1	Learner would be able to use critical thinking skills within the discipline of economics about economic matters	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 2	The learner would be able to present viewpoints and alternative hypothesis on economic issues	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10
CO 3	The learner would be able to recognize underlying assumptions in economic models.	PSO 1, PSO 2, PSO 3, PSO 4, PSO 5, PSO 6, PSO 7, PSO 8, PSO 9, PSO 10